



WHITE PAPER

GRION

Protected uptime for
connected businesses





Orion is a unique and innovative autofailover. By delivering effective protection from the detrimental impacts of downtime, Orion enables businesses to stay fully operational amid major network impacting events.

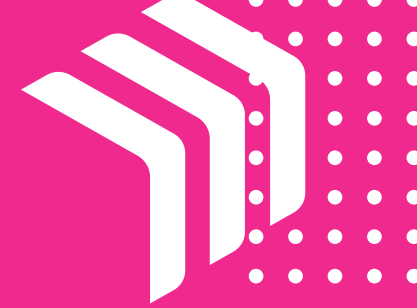
Introduction

Failover

In computer networking, failover is a term that describes switching over to a secondary or standby network connection upon the failure (or abnormal termination) of the previous active connection. System designers usually incorporate failover capability into servers, systems or networks that require near-continuous availability and a high degree of reliability.

Network impacting events

Network disruptions can be caused by any number of factors including hardware or software failures, cyber-attacks, natural disasters, human error or damage to communication cables including fibre breaks. The standard Service Level Agreements (SLA), or time to repair, associated with most entry-level business connections could leave up to 10% of customers offline, without broadband, for more than a week in the event of a serious fault.





88%

of Irish businesses
are moving to
the cloud

74%

of Irish enterprises say
cloud is a long-term
investment priority

58%

of Irish IT leaders
plan to move more
business functions
to the cloud

The need for always-on connectivity

The growth in cloud computing means that many applications required for basic day-to-day business operations such as accounting, payroll, invoicing, CRM systems, databases, point of sale systems and Microsoft 365 generally all require a network connection to operate. This means even a brief outage has a real monetary impact. On top of plummeting employee productivity, disruptions are a huge liability in terms of missed opportunities. In an age of instant communication, customers expect timely responses. If a business fails to deliver, it can damage reputation and result in a loss of goodwill among existing clientele.

What goes down with the Internet?

- Microsoft 365 applications
- Communications: email, VoIP telephones, web queries and social media
- Accounting and payroll packages
- Potential security risk and data loss
- PoS (Point of Sale) systems and card payment terminals

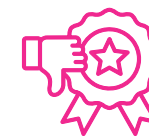
Costs of downtime to a business



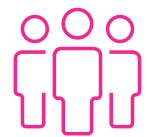
REVENUE LOSS



**PLUMMETING
PRODUCTIVITY**



**REPUTATIONAL
DAMAGE**

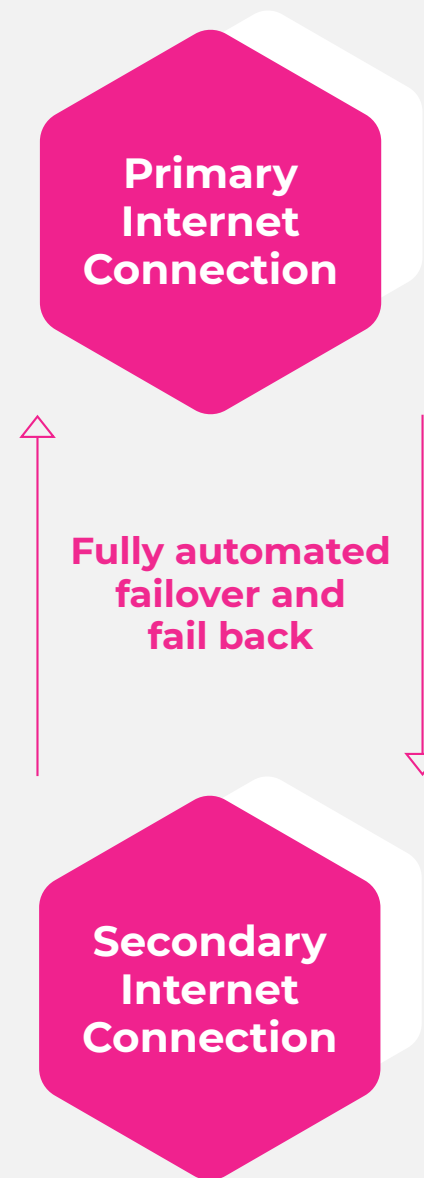


**DISGRUNTLED
CUSTOMERS**

Statistics sources: Accenture Report finds Irish Organisations Outpacing Peers in Cloud Adoption, Equinix 2023 Global Tech Trends Survey, TCS Global Cloud Study.

How Orion delivers always-on connectivity

- Each Orion is created with two diverse connections: one primary and one secondary.
- Usually, all Internet traffic uses the primary connection.
- An outage occurs affecting the primary line.
- All connected systems and devices switch quickly and smoothly to the secondary line.
- These systems and devices continue to operate normally for the duration of the outage
- Once the main connection is restored, the router will automatically fail back to the primary source.
- Both primary and secondary connections are remotely monitored.
- Customers receive a customised notification whenever Orion is deployed.



Cost-effective Continuity

By replicating enterprise-level functionality on a cost-effective platform, Orion empowers all companies to demand effective, affordable business continuity.



As migration to the cloud continues to gather speed, Orion was envisaged as a means of democratising access to network redundancy. Using clever configuration and two diverse network connections, Orion keeps companies connected to all vital cloud applications, on the same public IP address, even in a major network impacting event.

Award-winning technology

Large multinational companies have protected themselves against network outages for years. The solutions they employ involve connectivity and hardware that are light years beyond the budget of many businesses. By utilising cost-effective hardware and affordable connectivity, Orion brought business continuity within the budgetary reach of many companies for the very first time. This transformative shift is why Orion was selected as an IT Project of the Year at the Tech Excellence Awards.

Product Development

Most failover solutions on the market employ different public IP addresses on the primary and secondary connections. During failover, the change in IP address causes all inbound applications with IP dependency to fail.

Orion was designed to create a solution that preserved the same public IP address across multiple Wide Area Network (WAN) links including lower cost connections such as VDSL and FTTH.

Benefits of maintaining IP during failover

The benefit of maintaining the same IP stream is that all real time interactive applications such as Voice over Internet Protocol (VoIP) telephone calls and video conferencing sessions continue to function normally without dropping or incurring any downtime.

Alternative to dynamic routing protocols

Enterprise-level failovers traditionally run a dynamic routing protocol. However, because Orion is designed to work with entry level WAN connections a dynamic routing protocol is not possible because only specific Ethernet types are able to pass over these types of WAN feed.

This meant that the Orion engineering team needed to find a way to incorporate entry-level WAN connections, often delivered by DHCP or PPPoE, while still delivering a fast, dynamic failover.

Engineered, tested, proven

The creation of a unique solution that preserved the public IP address and provided extremely fast failover required extensive experimental development. Once engineered, the performance of the solution was proven through a series of tests that mimicked a real-life load of the application in a sandbox environment, before being pushed to a live customer network, prior to commercial rollout.

Unique Functionality

Orion allows automated failover between separate WAN connections. Failover and fail back occur within milliseconds while preserving all active IP sessions.

Orion outperforms other failover products in a number of critical areas.

Typical drawback of other failovers:

The public IP address of secondary WAN is different causing all active IP connections to drop in the event of a failover, and all inbound applications with IP dependency to fail.

The Orion difference: Orion provides full resilience using two distinct WAN feeds and maps them to the same static IP address for the customer's router and firewall. The benefit of maintaining the same IP address or subnet across both connections is that all real-time, interactive applications like file transfers and VPN (Virtual Private Network) tunnels continue in an outage.

Typical drawback of other failovers:

VoIP calls will drop during failover. A VoIP call is set up between two IP addresses. The voice traffic is then routed between the end points in both directions. If the IP address at one end of that connection changes, the call will drop.

The Orion difference: Orion's ability to maintain the same public IP allows VoIP calls to continue throughout a failover event without dropping any calls.

Typical drawback of other failovers:

Significant switchover time.

The Orion difference: Orion's failover and fail back occur seamlessly within milliseconds of network disruption and restoration.

Typical drawback of other failovers:

Failover requires manual intervention resulting in the network being offline for significant periods of time.

The Orion difference: Orion's failover and fail back require no change to internal systems and no action on the part of the end user or their IT support.



Connectivity & Configuration

Connectivity

Orion is designed to support multiple Wide Area Network (WAN) technologies including Fibre, LTE and Fixed Wireless Access.

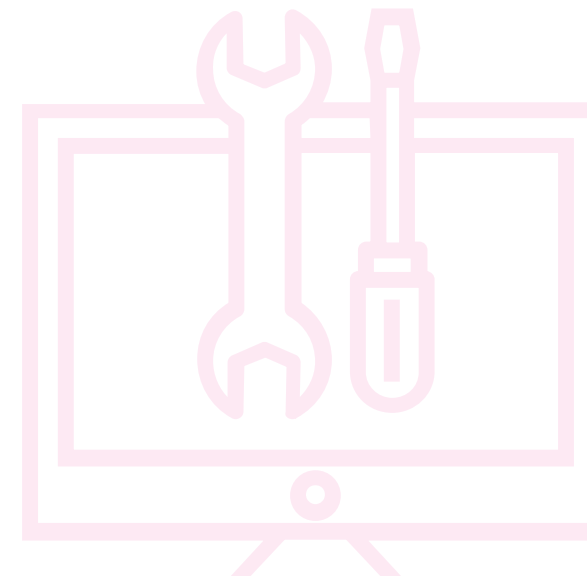
Configuration

Orion normally traffics over the primary link with the back-up path only used in an outage. However, Viatel's networking expertise allows alternative configurations. For example, simultaneous trafficking on both WAN links with traffic directed by priority and type.

Orion is designed to be WAN agnostic in order to cater for different network architectures and combinations. Orion's ability to provide guaranteed availability across diverse WAN paths while maintaining the same public IP address is highly innovative because traditionally both WAN connections have their own unique IP addresses.

As it is uncommon for a primary and secondary connection to share the same IP address Orion engineers ensure that no conflicts occur when using network address translation (NAT) between servers. NAT is a method of remapping one IP address space into another by modifying network address information in the IP header of packets while they are in transit across a traffic routing device.

Orion's capacity to incorporate LTE connectivity while maintaining the same public IP address is particularly noteworthy. LTE networks typically only provide private IP addresses. As such, they were previously regarded as unsuitable for organisations with an IP address dependency. Businesses may require a static IP address for their servers, email servers, website hosting, CCTV cameras and so on.



Portal Visibility

The Orion portal displays various network statuses, including:

- Status of primary link
- Status of secondary link
- Status of customer facing port
- Customer ability to transmit traffic
- Duration of continuous connection
- Latency (to Google)
- Packet loss
- Internet usage

Orion customers can gain access to a dedicated web-based portal giving the IT team invaluable insights into network performance and data usage. For IT service providers, this visibility allows easy remote diagnosis of hardware issues. Combined with Orion's automatic failover and maximum uptime this results in far fewer call outs and huge resource savings for our IT partners.

A screenshot of the V/ATEL Orion portal interface. The top navigation bar includes 'Home', 'Logout', 'Current Status', 'Reports', and 'Systems'. The 'Current Status' section shows 'Current Network Status' with a 'Last Updated' timestamp and a 'View Service Status Detail For All Host Groups' link. Below this, the 'Host Status Details For All Host Groups' table is displayed, showing columns for Host ID, Host Name, Status, Last Check, Duration, and Status Information. The table lists various hosts with their respective status (Up, Down, Unreachable, Pending) and details.

Host ID	Host Name	Status	Last Check	Duration	Status Information
112124	Kilgarry Cir - Broadband	Up	09:57:53	59d 11h 15m 58s	PING OK - Packet loss = 0%, RTT = 17.83 ms
112125	Kilgarry Credit Union - Park Road	Up	09:57:53	19d 21h 5m 40s	PING OK - Packet loss = 0%, RTT = 17.76 ms
112126	Kilgarry Credit Union - Kilmara	Up	09:57:53	45d 4h 51m 23s	PING OK - Packet loss = 0%, RTT = 15.16 ms
112910	Pilgrimage Business Systems	Up	09:57:53	Ad 21h 5m 23s	PING OK - Packet loss = 0%, RTT = 15.90 ms
112922	PING IT HQ	Up	09:57:57	27d 4h 1m 47s	PING OK - Packet loss = 0%, RTT = 15.79 ms
112934	Westcoast Aviation	Up	09:57:57	59d 11h 20m 45s	PING OK - Packet loss = 0%, RTT = 16.88 ms
112954	Techport Ltd	Up	09:57:53	59d 11h 15m 58s	PING OK - Packet loss = 0%, RTT = 16.37 ms
113002	Campa Glass	Up	09:58:29	59d 11h 20m 2s	PING OK - Packet loss = 0%, RTT = 16.64 ms
113015	Hendry Insurance	Up	09:58:29	59d 11h 20m 2s	PING OK - Packet loss = 0%, RTT = 16.35 ms
113051	Cuba Printing	Up	09:57:57	44d 12h 43m 45s	PING OK - Packet loss = 0%, RTT = 16.68 ms
113089	Sullivan Insurance - Limerick	Up	09:58:09	59d 11h 20m 45s	PING OK - Packet loss = 0%, RTT = 15.79 ms
113090	Sullivan Insurance - Nenagh	Up	09:57:57	26d 23h 5m 32s	PING OK - Packet loss = 0%, RTT = 16.68 ms
113091	Sullivan Insurance - Ennis	Up	09:57:57	3d 2h 24m 20s	PING OK - Packet loss = 0%, RTT = 20.64 ms
113097	Southern	Up	09:58:45	Ad 17h 15m 1s	PING OK - Packet loss = 0%, RTT = 15.76 ms
113140	Reed Cable	Up	09:57:45	45d 3h 35m 24s	PING OK - Packet loss = 0%, RTT = 16.62 ms
113145	Irish Tap Relations	Up	09:58:45	17d 13h 35m 15s	PING OK - Packet loss = 0%, RTT = 16.82 ms



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**CYBERSECURITY
& RESILIENCE**



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