



Viatel Storms into the Wholesale bandwidth market with VTLWaveNet

Viatel Holding (Bermuda) Limited, today announced the launch of VTLWaveNet, its new European wholesale division.

VTLWaveNet will immediately offer high speed services across Europe including 2.5 Gbit/s and 10 Gbit/s Wavelengths, Dark Fibre, Ethernet, SDH and Co-location. Aimed at carriers and high bandwidth users, the services take advantage of Viatel's wholly owned backbone network as well as its recently acquired metropolitan networks in 8 cities across Europe.

Viatel also announced today that it has enhanced its backbone and metropolitan networks with investment in the latest high capacity optical DWDM technology from Huawei Technologies. The technology supports Wavelength and Ethernet services and provides the company with substantial expansion capabilities of up to 1.6 Terabits on a single fibre pair. This investment is again backed by Viatel's investors led by Morgan Stanley and Värde Partners.

"Viatel has been extremely successful in the UK retail market over the last few years" said Lucy Woods, CEO Viatel. "We have seen around 4% compound growth month on month, every month since January 2004, and the traffic across our network has doubled in 2006. With the long-haul market growing rapidly and bandwidth pricing stabilising, now is the perfect time for Viatel to launch its new European network strategy."

It is estimated that demand for bandwidth in Europe will double by 2009 and that the value of the market for wavelength services will increase by 70% in the same period. Driven by the demand for increasing bandwidth by applications such as IPTV, the explosion in email traffic and the rise in media content being sent across the Internet, Viatel's network will allow carriers to grow their network cost-effectively without investing their own capital in network technology.



Viatal has selected Huawei's ultra long haul transmission technology which reduces the need for signal regeneration, thus enabling cost efficient network construction, which in turn allows Viatal to price aggressively in the marketplace.

Customers will have a full range of services to meet the specific needs including Wavelengths of 2.5 Gbit/s and 10 Gbit/s as well as Ethernet Services from 1 Gbit/s Ethernet up to 10 Gbit/s Ethernet. The services include both fully protected connections capable of restoration in less than 50 milliseconds as well as cost effective point to point services.

Phase 1 of the Service rollout has been completed with points of presence in the UK, Netherlands, Germany and France including metropolitan coverage in Paris, Amsterdam, London, Düsseldorf and Frankfurt.

About Viatal

Viatal is a pan-European business communications company operating across 6 European markets, including the UK, France and Germany. It has more than 10,000 business customers, providing them a range of business communication services that help companies of all sizes to access the internet, connect their people and places, manage their web applications and increase the security of their data. The company is headed by Lucy Woods, formerly CEO of WorldCom EMEA and BT Northern Ireland.

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